

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE  
LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2017		10/01/2016-12/31/2016	
LENDER	#	\$			
1 WELLS FARGO BANK NATL ASSOC	31	\$3,737,700	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>		
2 UNION BANK & TRUST	16	\$1,905,000	1.	WELLS FARGO BANK NATL ASSOC	31 \$3,737,700
3 EVB	14	\$7,893,100	2.	UNION BANK & TRUST	16 \$1,905,000
4 MANUFACTURERS & TRADERS TR CO	13	\$1,053,500	3.	EVB	14 \$7,893,100
5 LIVE OAK BANKING COMPANY	7	\$2,891,900	4.	MANUFACTURERS & TRADERS TR CO	13 \$1,053,500
6 SONABANK	6	\$1,999,000	5.	LIVE OAK BANKING COMPANY	7 \$2,891,900
7 BRANCH BANKING AND TRUST COMPA	6	\$1,144,500			
8 FIRST-CITIZENS BK & TR CO	5	\$3,326,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>		
9 SUNTRUST BANK	5	\$1,145,500	1.	VILLAGE BANK	4 \$1,220,000
10 NEWTEK SMALL BUS. FINANCE INC.	4	\$6,620,000	2.	INDEPENDENCE BANK	4 \$600,000
11 VILLAGE BANK	4	\$1,220,000	3.	CELTIC BANK CORPORATION	4 \$480,000
12 INDEPENDENCE BANK	4	\$600,000	4.	FIRST HOME BANK	2 \$495,000
13 TOWNEBANK	4	\$569,000	5.	NOA BANK	1 \$3,100,000
14 CELTIC BANK CORPORATION	4	\$480,000			
15 UVA COMMUNITY CREDIT UNION	4	\$168,300	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>		
16 HANMI BANK	2	\$6,880,000	1.	EVB	14 \$7,893,100
17 FIRST BANK AND TRUST COMPANY	2	\$5,064,300	2.	LIVE OAK BANKING COMPANY	7 \$2,891,900
18 OLD LINE BANK	2	\$2,941,000	3.	SONABANK	6 \$1,999,000
19 YADKIN BANK	2	\$839,000	4.	FIRST BANK AND TRUST COMPANY	2 \$5,064,300
20 FIRST HOME BANK	2	\$495,000	5.	OLD LINE BANK	2 \$2,941,000
21 FARMERS & MERCHANTS BANK	2	\$229,000			
22 FULTON BANK NATL ASSOC	2	\$145,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>		
23 FAUQUIER BANK	2	\$77,600	1.	WELLS FARGO BANK NATL ASSOC	31 \$3,737,700
24 WORLD TRADE FINANCE, INC.	1	\$5,000,000	2.	UNION BANK & TRUST	16 \$1,905,000
25 FIRST FINANCIAL BANK	1	\$4,970,000	3.	MANUFACTURERS & TRADERS TR CO	13 \$1,053,500
26 PACIFIC PREMIER BANK	1	\$4,612,000	4.	BRANCH BANKING AND TRUST COMPA	6 \$1,144,500
27 BERKSHIRE BANK	1	\$3,400,000	5.	FIRST-CITIZENS BK & TR CO	5 \$3,326,000
28 FIRST BANK	1	\$3,221,000			
29 NOA BANK	1	\$3,100,000	<b>CREDIT UNIONS</b>		
30 FIRST WESTERN SBLC, INC	1	\$2,260,000	1.	UVA COMMUNITY CREDIT UNION	4 \$168,300
31 BANK OF AMERICA, NATIONAL ASSOCIATION	1	\$2,165,000	2.	LANGLEY FCU	1 \$225,000
32 WEST TOWN BANK & TRUST	1	\$1,336,000	3.	BAYPORT CREDIT UNION	1 \$45,000
33 FIRST UTAH BANK	1	\$950,000	4.	ABNB FCU	1 \$25,000
34 WILMINGTON SAVINGS FUND SOCIET	1	\$920,000			
35 OLD DOMINION NATIONAL BANK	1	\$833,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>		
36 FARMERS BANK	1	\$744,000	1.	TIDEWATER BUS. FINANCING CORP	11 \$7,683,000
37 BANK OF GEORGE	1	\$664,000	2.	BUSINESS FINANCE GROUP, INC.	5 \$4,441,000
38 FIRST VIRGINIA COMMUNITY BANK	1	\$667,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	3 \$3,167,000
39 BANCORP BANK	1	\$626,500	4.	CHESAPEAKE BUS. FINAN CORP	2 \$2,941,000
40 CBC NATIONAL BANK	1	\$565,000			
41 ESSEX BANK	1	\$473,000	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>		
42 VIRGINIA NATIONAL BANK	1	\$425,000	1.	TOWNEBANK	4 \$690,438
43 FIRSTRUST SAVINGS BANK	1	\$421,000	2.	EVB	3 \$7,543,089
44 AMERICAN PATRIOT BANK	1	\$389,700	3.	UNION BANK & TRUST	3 \$655,000
45 ACCESS NATIONAL BANK	1	\$350,000	4.	OLD LINE BANK	2 \$9,342,522
46 RENASANT BANK	1	\$350,000	5.	FIRST BANK	1 \$3,150,000
47 NATIONAL BANK OF BLACKSBUR	1	\$300,000			
48 LANGLEY FCU	1	\$225,000			
49 FLORIDA CAP. BANK NATL ASSOC	1	\$182,200			
50 CITIZENS AND FARMERS BANK	1	\$156,000			
51 FREEDOM SMALL BUS. LENDING BID	1	\$150,000			
52 STEARNS BK NATL ASSOC	1	\$150,000			
53 EAGLEBANK	1	\$140,000			
54 NEW HORIZON BANK NATL ASSOC	1	\$120,000			
55 POWELL VALLEY NATIONAL BANK	1	\$113,200			
56 CARDINAL BANK	1	\$50,000			
57 BAYPORT CREDIT UNION	1	\$45,000			
58 ABNB FCU	1	\$25,000			
<b>TOTAL 7(a) &amp; 504 LOANS</b>	<b>178</b>	<b>\$91,513,000</b>			